

IMPORTANT NOTICE

EEPC ALL INDIA AWARD FOR OUTSTANDING EXPORT PERFORMANCE DURING 2003-2004

**TO : ALL MEMBERS OF THE COUNCIL/
ALL REGIONAL & SUB-REGIONAL OFFICES/TERRITORIAL DIVISION**

We are glad to invite applications from the members for the following Awards at All India level for 2003-2004 in recognition of outstanding export performance of engineering goods and services during 2003-2004.

<i>Category</i>	<i>Number</i>
Trophy for Top Exporters - All India Level	7
Trophy for Highest Exporter in the Group - All India Level	22
Certificate of Export Excellence (Panelwise) - All India Level	76

We are sending herewith (a) Award Scheme (marked *Annexure-I*) with explanatory notes forming part of this annexure and (b) Application Form (marked *Annexure-II*).

Along with the applications the members are requested to submit photocopy of the supporting documents i.e. **SSI/Star Trading House/Trading House/Export House Certificate (whichever applicable)** including a statement of export of engineering goods **duly certified by a Chartered Accountant**, and the details, relating to the **Panel, in which the applicant member is primarily classified**. For Award applications under the category **New Product/Difficult Markets**, the members are requested to furnish *details of itemwise/countrywise exports*, in a separate sheet, duly certified by a **Chartered Accountant**. It may kindly be noted that any application, which is incomplete, unsigned, without supporting documents will not be entertained.

Members are requested to kindly go through the Award Scheme including notes thereon as well as the prescribed format for making application and ensure that applications, complete in all respect are sent directly to the EEPC, HO, Award Cell, Kolkata, so as to reach the undersigned **latest by 10th June, 2005**.

The members are also requested to kindly note that applications for grant of Certificate of Export Excellence from various Product Panels will be considered only if the applicant is primarily registered in the Panel concerned.

Notwithstanding above, the firms, who are primarily registered in the following two **Panels namely** (1) Super Star/Star/Trading and Export House and (2) Free Trade Zones and 100% Export Oriented Units, can apply for Certificate of Export Excellence against export of any engineering products, whereas in respect of members primarily classified in all other Panels, Certificate of Export Excellence will be awarded to eligible applicants only if they are primarily registered in the Panel concerned and have exported the products covered in the Panel. A List of Panel is enclosed as *Annexure-III*.

In other words, even if a firm is primarily registered in a particular Panel, such firm will not be entitled to Certificate of Export Excellence, if application for grant of Certificate of Export Excellence is made against export of engineering products not covered by the Panel concerned.

For grant of Award at Regional Level the Regional Offices of the Council will be separately approaching you for submitting applications. The criteria for the eligibility of Regional Awards shall be same in the line of the All India Award Scheme. ***Applications for grant of Awards at Regional Level are to be submitted only to concerned Regional Offices and not to Head Office of the Council in Kolkata repeat not to Head Office of the Council in Kolkata.***

We look forward to receive your response in the matter.



(R. MAITRA)

Addl. Executive Director & Secretary

Encl. : Annexure -I : Award Scheme & Notes thereon
 II : Application Form
 III : List of Panel
 IV : List of New/Difficult Countries

AWARD SCHEME OF THE COUNCIL FOR 2003-2004 (ALL INDIA LEVEL)

<i>Award : Category</i>	<i>Criteria</i>	<i>No. of Award</i>	<i>Eligibility (Minimum Export Performance)</i>
1. TROPHY FOR TOP EXPORTER (ONE EACH FROM THE FOLLOWING)	Highest Export Performance in the Respective Group on All India Basis during the year for which applications are being invited	7 (Total)	
(i) Unit registered with DGTD/SIA/Textile Commissioner, Jute Commissioner, etc.		1	Rs. 500 Lakh
(ii) Small Scale Industrial Unit		1	Rs. 150 Lakh
(iii) Super Star/Star Trading House/Trading House/Export House (Exporting at least 75% of SSI products)		1	Rs. 3125 Lakh
(iv) Super Star/Star Trading/Trading House/Export House - Others		1	Rs. 6250 Lakh
(v) Merchant Exporter		1	Rs. 500 Lakh
(vi) Project Exporter		1	Rs. 500 Lakh
(vii) Exporter of Engineering Consultancy, Technical Know-how and other Engg. Services etc.		1	Rs. 500 Lakh
2. TROPHY FOR HIGHEST EXPORT IN THE GROUP	Highest Export Performance in the Group on All India Basis (Excluding those selected for Top Exporter's Trophy)	22 (Total)	
(i) Turnkey Industrial Project		SSI - 1 Non-SSI - 1	Rs. 150 Lakh Rs. 500 Lakh (Total realization from project exports i.e. net foreign exchange earned from services and F.O.B. Value of the supplies for Industrial Project)
(ii) Services		SSI - 1 Non-SSI - 1	Rs. 150 Lakh Rs. 500 Lakh (Net Foreign Exchange Earning from Engineering and Consultancy Services)



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<i>Award : Category</i>	<i>Criteria</i>	<i>No. of Award</i>	<i>Eligibility (Minimum Export Performance)</i>
(iii) Capital Goods Coverage All Capital Equipment including all sorts of Machine Tools, Industrial Machines, Industrial Plant & Equipment, Power Generation, Transmission Equipment including Wires & Cables, Transport Equipment (excluding Bicycle and Auto Parts).	Highest Export Performance in the Group on All India Basis (Excluding those selected for Top Exporter's Trophy)	SSI - 1 Non-SSI - 1	Rs. 150 Lakh Rs. 500 Lakh
(iv) Prime Metal (Ferrous & Non-Ferrous) Coverage Ferrous and Non-Ferrous Prime Metals including Billets, Blooms, Ingots flat and rolled products of all metals including Ferro Alloys.		SSI - 1 Non-SSI - 1	Rs. 150 Lakh Rs. 500 Lakh
(v) Iron & Steel Based Products Coverage Iron & Steel based products excluding Prime Iron & Steel (covered under Group - iv) but including Fabricated Steel Structures, Steel Castings and Forgings, Steel Pipes and Tubes, Wire Products, Industrial Fasteners, Bright Bars, S.S. Products, etc.		SSI - 1 Non-SSI - 1	Rs. 150 Lakh Rs. 500 Lakh
(vi) Consumer Durables Coverage All Consumer Durable items including Bicycles, Auto Parts, Hand and Small & Cutting Tools, Diesel Engines, Pumps, Compressors, Office Equipment, Batteries, Sewing Machines, Electric Fans, Home Appliances, Scientific, Surgical & other Instruments, Pressure Cooker, Fabricated Mica and all other Consumer Durables and other items not covered by any other Group including Non-Ferrous products excluding Prime Metals.		SSI - 1 Non-SSI - 1	Rs. 150 lakh Rs. 500 lakh

<i>Award : Category</i>	<i>Criteria</i>	<i>No. of Award</i>	<i>Eligibility (Minimum Export Performance)</i>
(vii) Export of New Products	Highest Export Performance in terms of F.O.B. Value of new Engineering Product being exported for the first time from the country during the year.	SSI - 1 Non-SSI - 1	Rs. 75 Lakh Rs. 250 Lakh
(viii) New/Difficult Market	Aggregate Highest Export Performance of Engineering Items to specified countries for which additional weightage is given for recognition of Export House/ Trading House etc.	SSI - 1 Non-SSI - 1	Rs. 75 Lakh Rs. 250 Lakh
(ix) Highest Exporter in 2003-04	Highest Export Performance from the Panel contributing more than 10% of overall export of Engineering Goods during 2003-04 viz. Iron & Steel Panel.		Rs. 25000 Lakh
(x) Export with Continuous Excellence	Any exporter selected for "Certificate of Export Excellence" for successive 3 financial years from the same Panel to which it is primarily registered.	SSI - 1 Non-SSI - 1	Rs. 150 Lakh Rs. 500 Lakh
(xi) Highest Growth in Export	Average Highest Annual Percentage Growth in export of total Engineering Products in successive 3 years subject to minimum annual average growth of 100% (for 2003-04 Award, annual average percentage growth in export would be calculated taking 2000-01 export performance as the first base year for percentage growth in 2001-02 and percentage growth in 2002-03 on 2001-02 and in 2003-04 percentage growth on 2002-03 performance and then average will be made of percentage growth in export of all these 3 years).	SSI - 1 Non-SSI - 1	Rs. 150 Lakh Rs. 500 Lakh

<i>Award : Category</i>	<i>Criteria</i>	<i>No. of Award</i>	<i>Eligibility (Minimum Export Performance)</i>
3. Certificate of Export Excellence from the Panel	Highest Export Performance on All India Basis in the respective Panel (Excluding those selected for Trophy).	SSI - 1 Non-SSI - 1 (From each of the 38 Panels of the Council)	Rs. 75 Lakh Rs. 250 Lakh
4. Certificate of Export Excellence for Significant Export Coverage All Engineering Items	Any exporter with total Engineering Exports of Rs. 3125 Lakh or more and not selected for any award of the Council at All India Basis.	SSI - 1	Rs. 3125 Lakh
	Any exporter with total Engineering Exports of Rs. 6250 Lakh or more and not selected for any Award of the Council at All India Basis.	Non-SSI - 1	Rs. 6250 Lakh

EXPLANATORY NOTES

(FORMING PART OF ANNEXURE - I)

- For consideration of Award of the Council, only direct exports of the applicant will be taken into account, as also indirect exports when the final exporter surrenders its claim in favour of the applicant.
- For the purpose of Export Award under SSI category, only export of products manufactured by the applicant will be considered.
- Primary Classification of the Members in the Concerned Panel**
For Certificate of Export Excellence from the particular Panel, the exporter should be primarily registered in the concerned Panel during the year of Award and only the exports falling under that will be considered.
- Not More Than One Award**
A firm qualified for "Top Exporter Trophy" will not get "Highest Exporter Trophy" for the Group or "Certificate of Export Excellence".
Any exporter getting any Award at All India Level will not be considered for the same category of Award at Regional Level except for higher category. However, name of such exporters will be published in the respective Regional Award Brochures.
- Deemed Export**
Supplies against projects in India financed by International Institutes like IDA, IBRD, World Bank etc. and also such other supplies eligible for deemed export benefits will not be taken into account for the purpose of Export Awards of the Council.

APPLICATION FORM FOR EEPC AWARD AT ALL INDIA LEVEL ON EXPORT PERFORMANCE DURING 2003-2004

The Addl. Executive Director & Secretary
EEPC (H.O.)
Vanijya Bhavan
International Trade Facilitation Centre
1/1, Wood Street (1st Floor), Kolkata 700 016

Dear Sir,

Re : EEPC Award at All India Level on Export Performance during 2003-04

In response to your notification dated we are furnishing the following information for your perusal. The necessary supporting documents are attached.

PART - A : Company Data

1. Name and address of the Applicant :
2. Registration with EEPC
 - (a) Registration No. :
 - (b) Valid up to :
 - (c) Regional Office (EEPC), with which it is registered :
 - (d) Name of the Panel in which primarily classified :
3. Whether ISO 9000 accredited * : Yes/No
4. Nature of Exporter
 - (a) Manufacturer
 - * (i) SSI Unit (Regn. No. and Registering Authority) :
 - * (ii) Non-SSI Mfg. Unit (e.g. DGTD/SIA etc.) :
Regn. No. and Registering Authority
 - (b) *Export House/Trading House/S T House/S S T House
 - (i) Export House/Trading House/S T House/
S S T House Exporting at least 75% of
SSI Products & Consortium of SSI Units :
 - (ii) Other Export House/Trading House/
Star Trading House/S S T House :
 - (c) Merchant Exporter (Excluding Export House/
Trading House/Super Star Trading House/
Star Trading House) :
 - (d) Project Exporter :
 - (e) Exporter of Consultancy, Technical Know-how,
Engineering Services, etc. :
5. (a) Name of the Panel :
- (b) Items of Exports covered under the Panel :
6. Application made for (Specify category - Top Exporter's Trophy/
Highest Exporter's Trophy/Certificate of Export Excellence) :



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PART - B : Export Data

1. EXPORT OF ENGINEERING GOODS & SERVICES

EXPORTS *
(FOB Value in Lakh Rs.)
2002-03 2003-04

A. Export of Products covered under the Panel to which the member is primarily registered

Items

Name of the Panel :

DIRECT

(i) Export of Products manufactured by the member firm :

(ii) Export of Products manufactured by other SSI Units of the member firm :

(iii) Export of Products manufactured by units (other than SSI) of the member firm :

INDIRECT **

Export through Merchant Exporter/Export House etc. :

B. Other Engineering Products

DIRECT

(i) Export of Products manufactured by the member firm :

(ii) Export of Products manufactured by SSI Units of the member firm :

(iii) Export of Products manufactured by units (other than SSI) of the member firm :

INDIRECT **

Export through Merchant Exporter/Export House :

C. Total Engineering Exports (A + B)

DIRECT

(i) Export of Products manufactured by the applicant firm :

(ii) Export of Products manufactured by other SSI Units of the applicant firm :

(iii) Export of Products manufactured by units (other than SSI) of the applicant firm :

INDIRECT **

Export through Merchant Exporter/Export House :

TOTAL (A+B+C) :

2. Net Foreign Exchange Earnings (For Project Contractors and Exporters of Engineering Services/Projects etc.) :

3. Export of New Products in 2003-04 (only for those applying for the Highest Exporter Trophy for New Products)

ITC Code New Item Country 2002-03 2003-04

4. *Export to New/Difficult Markets (only for those applying for Highest Exporter Trophy for New/Difficult Markets as per Annexure - IV)

Country Items 2002-03 2003-04

5. Total Engineering Export 2000-01 to 2003-04 (only for the Highest Exporter Trophy for highest growth in export)

2000-01 2001-02 2002-03 2003-04

6. Deemed Export

Supplies made in India against Projects Financed by the IDA, World Bank, etc.

Date :

Signature

Seal :

Name

Designation

N.B. : 1. Certificates to be provided in support of statements are marked (*).

2. A Disclaimer Certificate is to be provided against items marked (**) in respect of the fact that exporting firm shall not claim any separately.

ENGINEERING EXPORT PROMOTION COUNCIL, KOLKATA LIST OF PANELS

- | | |
|---|---|
| <ol style="list-style-type: none"> 1. Textile Mills Machinery & Accessories
(This will also include all types of Knitting Machines). 2. Industrial Machinery for manufacture of Sugar, Paper, Cement, Chemicals and Pharmaceuticals including Pressure Vessels, Boilers and Heat Exchangers. 3. Food Processing Machinery (This will include Oil, Tea, Coffee, Flour, Dal, Rice and Canning Mill Machinery and Dairy Equipments and Animal Drawn Sugarcane Crushers). 4. Agricultural Machinery - Field Equipments including Agricultural Tractors and Trailers, Spare Parts and Agricultural Implements, Tools, Irrigation Equipments such as Sprinklers etc. 5. Industrial Machinery - Others including Heating, Cooling and other Air-Conditioning Equipments. 6. Motor Vehicles excluding Two Wheelers and Three Wheelers (This will include Heavy Duty Trucks, Jeeps, Chassis, Bus Bodies, Ambulances, Cars etc.). 7. Automobile Components, Spare Parts, Accessories including Storage Battery for Automobile Application and Auto Servicing Garage Equipments. 8. Bicycles, Bicycle Components and Accessories
(This will also include Tricycles and parts thereof). 9. Internal Combustion Engines, Compressors and parts thereof. 10. Electric Power Machinery, Switchgear and Controlgear including Cable, Conductors, Cable/Conductor Accessories and Industrial Storage Batteries (This will also include Electric Generators, Power and Distribution Transformers, Electric Motors, Telephone Cables and ACSR). 11. Two Wheelers and Three Wheelers - Complete
(This will cover all sorts of Scooters, Motorcycles, Mopeds and Three Wheelers). 12. Electric and Home Appliances, Fans, Sewing Machines, Dry Batteries, Torch Lights and other Electrical Manufactures-N.O.S. 13. Iron & Steel. 14. Machine Tools. 15. Hand Tools. 16. Fabricated Steel Structures including Transmission Line Towers. | <ol style="list-style-type: none"> 17. Steel Pipes, Tubes and Fittings thereof. 18. Steel Wire Products - all types including Steel Wire, Wire Ropes and Strands. 19. Other Steel Products - all types (This will include all Primary Steel based items not otherwise specified). 20. Sanitary Castings (This will also include Valve Box, Water Meter Box and Meter Lids). 21. Ferrous Industrial Castings (This will also include Spun Pipes, Pressure Tested Pipe Fittings and Alloy Steel Castings). 22. Steel Forgings - all types. 23. Aluminium and Manufactures thereof. 24. Non-Ferrous Metals & Manufactures (Other than Aluminium) including Brass Builders Hardware and EPNS Wares etc. 25. Design, Technical and Consultancy Services. 26. Super Star/Star/Trading and Export House. 27. Fasteners - all types. 28. Pumps - all types. 29. Projects Export (This will also include Civil Construction Works connected with Industrial Projects). 30. Construction and Earthmoving Machinery including Cranes, Hoists, Mining Equipments and Tractors for Construction and Earthmoving purpose. 31. Free Trade Zone and 100% Export Oriented Units. 32. Mica and Mica Products. 33. Miscellaneous Manufactures - N.O.S. including Ferrous Hollowware and Office Equipments (This will include all residual products not otherwise specified and Office Equipments including Photocopier, Typewriter, Duplicator etc.). 34. Small & Cutting Tools including Engineers Files. 35. Instruments - all types. 36. Railway Rolling Stock and Components, Signalling Equipments and other Transport Equipments including Air-Crafts, Ship Building and Repairing etc. 37. Ferro Alloys. 38. Stainless Steel Houseware Products (This will cover Utensils, Cutlery, Kitchen Equipments etc.). |
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Annexure - IV

LIST OF COUNTRIES ENTITLED FOR ADDITIONAL WEIGHTAGE FOR GRANT OF RECOGNITION AS EXPORT HOUSE/ TRADING HOUSE/STAR TRADING HOUSE/SUPER STAR TRADING HOUSE

NEW/DIFFICULT COUNTRIES

- | | | | |
|--|---|---|---|
| <ol style="list-style-type: none"> 1. Antigua 2. Argentina 3. Bahamas 4. Barbados 5. Belize 6. Bermuda 7. Benin 8. Bolivia 9. Brazil 10. British-Virgin Islands 11. Burkina Faso 12. Cayman Islands 13. Chile 14. Colombia | <ol style="list-style-type: none"> 15. Costa Rica 16. Cuba 17. Dominica 18. Dominican Republic 19. Ecuador 20. El Salvador 21. French Guiana 22. Ghana 23. Grenada 24. Guadeloupe 25. Guatemala 26. Guyana 27. Haiti 28. Honduras | <ol style="list-style-type: none"> 29. Ivory Coast 30. Jamaica 31. Martinique 32. Mexico 33. Montserrat 34. Myanmar 35. Netherlands Antilles 36. Nicaragua 37. Panama Republic 38. Paraguay 39. Peru 40. St. Kitts-Nevis-Anguilla 41. St. Vincent 42. St. Lucia | <ol style="list-style-type: none"> 43. Surinam 44. Senegal 45. All countries in the
SAARC region (Pakistan,
Bangladesh, Nepal,
Sri Lanka, Bhutan,
Maldives) 46. Togo 47. Trinidad & Tobago 48. Uruguay 49. Vietnam 50. Venezuela 51. Virgin Islands US |
|--|---|---|---|