

EEPC INDIA INVITES PARTICIPATION

India Pavilion at
**The International Exhibition
on Industrial Machinery,
Equipment, Technology
and Products**

VINAMAC EXPO
2024

Ho Chi Minh City, Vietnam
21 – 23 November 2024

**Participate through EEPC India
and enjoy substantial savings!**



About the Exhibition

VINAMAC EXPO 2024 - the international exhibition on Industrial Machinery, Equipment, Technology; supported by Ministry of Industry & Trade, Ministry of Planning & Investment, Ho Chi Minh City People's Committee, Vietnam Advertisement & Fair Exhibition JSC – VIETFAIR will organize The International Exhibition on Industrial Machinery, Equipment, Technology and Products in Ho Chi Minh City. It is the best platform to exchange and introduce advanced technologies, equipment and products in: mechanical engineering – automation, rubber – plastic, food processing. The exhibition will bring the opportunities to enterprises in selecting and sourcing high quality products from many developed countries in the world. The exhibition is also an ideal place to promote their products, expand business networks in Vietnam, especially in the southern provinces.

Concurrent Exhibitions

VECA, METAL & WELD, ISME, VIMM

VINACHEM EXPO, VINCOATINGS, RUBBER TECH, ADHESIVE AND TAPE EXPO, PLASTICS EXPO

Key Highlights of the previous Show (2023):

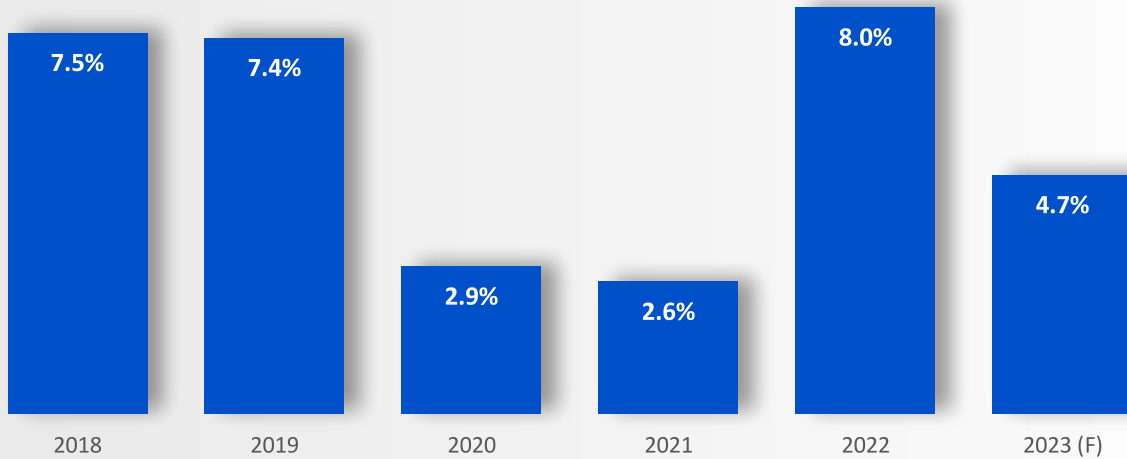
- Total Display Area: 9,000 Sqm.
- Total Booths: 500
- Domestic booths: 350



Economy of Vietnam

Vietnam is the right example of a development success story. The nation was once one of the poorest in the world. But since the early 1990s, the country has been able to propel itself into a middle-income country. Due to its solid foundation the economy has also remained resilient to different global crises. As per the World Bank and IMF, economic growth of Vietnam is predicted to reach 4.7% in 2023 which would be a steep decline from the previous year (8%). However this decline is mainly caused by the challenging global factors. Infact it is also estimated that the country's economy growth will again start to accelerate from 2024 (5%) and may reach 6% in 2025. Therefore despite external challenges Vietnam will continue in its growth path and offer great opportunities to Indian engineering exporters.

Real GDP Growth rate of Vietnam (2018 to 2023)

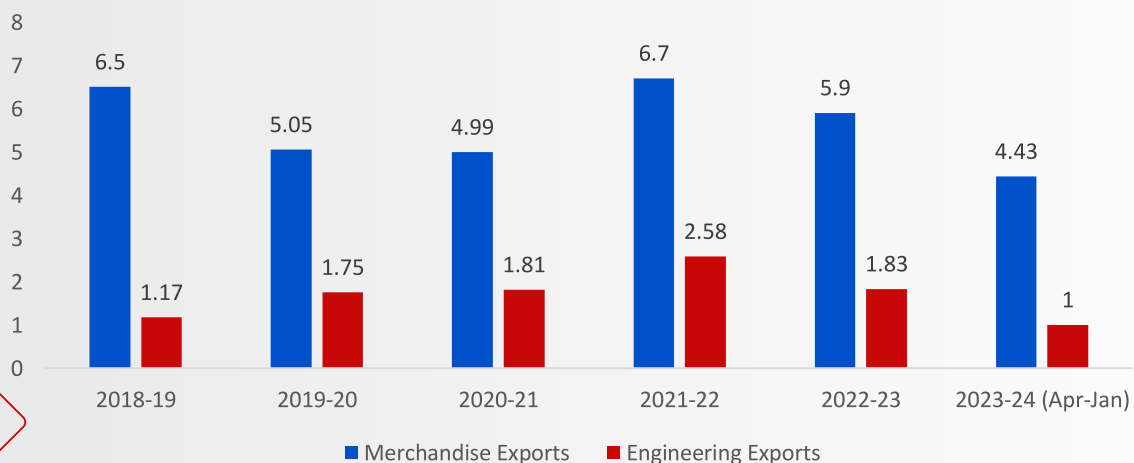


Source: IMF

Bilateral trade between India and Vietnam

During 2022-23, India's total exports to Vietnam remained at USD 5.9 billion. During the same time, India's imports to Vietnam stood at USD 8.79 billion. In case of engineering however, during 2022-23, India's exports to Vietnam stood at USD 1.83 billion. The INDEE Vietnam will focus on all major engineering sectors.

India's Merchandise and Engineering exports to Vietnam (USD Bn.)



Source: DGCI&S



Opportunity for engineering exports in Vietnam

Vietnam has gradually emerged as a global manufacturing hub. It is strategically located in South-East Asia and also has competitive labour costs, robust infrastructure and a suitable policy environment which attracts new investment especially in the manufacturing sector. Some of the major manufacturing industries that have witnessed robust growth in Vietnam include textiles, electronics, automotive parts, machinery, furniture, plastics etc. The presence of all these sectors also necessitate the need for machines and other engineering products. Therefore, there is significant scope for Indian engineering exporters to expand their presence in the Vietnam market. In this background, INDEE Vietnam which is a flagship event of EEPC India would provide important opportunities for Indian exporters to showcase their products in the Vietnamese market.

Product Profile

1. MECHANICAL ENGINEERING - AUTOMATION:

● Industrial Machineries:

Machinery, Production and Processing lines, Transport vehicles, Forklifts, Warehouse transportation equipment, Machinery for Construction, Packaging, Agricultural, Gardening machinery and tools, Air compressors, Pressure gauges, Refrigeration systems, Hand tools, Motors, Industrial valves, Bearings

● Control, Automation:

Automation: Human – machine interface, sensor actuator, intelligent I/O; Comprehensive integrated automation system; SCADA, DCS, CAD/ CAM/ CIM/ CNC systems; Embedded systems, PLC technology, PC / 104, PXI, IPC; Modeling and simulation of production processes; Process control technology; Laboratory automation; Intelligent measurement system; Measurement and control network; Automation software; Processor, SOC, DSP, FPGA, ASIC in the controller; Power electronics; Alternative energy, Smart Controls, Security, Surveillance, Smart house and AI-based Face recognition technology

2. WELDING & METALWORKING TECHNOLOGY:

Seminar, B2B Business matching, Technology & Products showcase; Welding, Cutting equipment and accessory, Metalworking, Grindstone, Steel... Metal, Metallurgy, Metal casting, Metalworking, Refractory, Heat-resistant material, Titanium material, Abrasion resistant material, Anti-rust oil, Manufacturing machinery, Fasteners. Screws, Rivets, Spring washers, Flat washers, Stainless cables

3. RUBBER - PLASTIC:

- **Plastics:** Machinery, Equipment (Shredder, PVC Crusher, Peeling machine, Large volume drying hopper, Mold cooler...); Industry materials, supplies.
- **Rubber:** Natural-made rubber products, Synthetic rubber, Vulcanized and Un-vulcanized rubber (rubber discs, sheets, pieces, bars, tubes, hoses, clothing, rubber cables and threads, air cushions, pump membranes, buttons, dampers, joints, gaskets, tubes, roller covers, balls, thermoplastic rubber)
- **Tires & Tubes:** Rubber tubes, tires, retreading and recycling of rubber tires.
- **Adhesives:** Concentrate bonding agent; Sealants; Adhesive for packaging, soldering, thermal conduction, medical uses, electronics, wood, paper, handicraft industries

4. CHEMICAL, COATINGS:

Agriculture, Industrial chemicals, Industrial waste treatment, Textile and dyeing chemicals, Paints and coatings.

5. ADHESIVES INDUSTRY

Venue

Saigon Exhibition and Convention Center (SECC),
District 7, Ho Chi Minh City

Date

21 - 23 November 2024

Time

09:00 - 17:00

Participation Charges

Contribution for Booth size: 9 sqm.

- **One Side Open (Built-Up Booth):** INR 15,500.00 per Sqm
- **Other Services:** INR 4,500.00 per Sqm
- **Corner Charges:** INR 2,000.00 per Sqm

The amount of INR 15,500.00 per Sqm against participation charges and INR 4,500.00 per sq mt against other service charges would be treated as deposit till receipt of Government decision in this regard. On getting Government approval for EEPC India's proposal, the said sum will be adjusted against the respective charges, as subsidized, and the difference between such deposit and subsidized charges would be refunded.

Note:

- 1.The above rate is subject to receiving of Government sanction for the event for organizing an India Pavilion.
- 2.EEPC India reserves the right to reject an application for participation without assigning any reason.
- 3.In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.
- 4.No subletting or sharing of space/ booth is permitted.

- No applicant can avail subsidised rate if in same event, the applicant (exhibitor) has already participated three times.
- No applicant can avail subsidised rate if the applicant (exhibitor) has already participated in three MAI aided events in the current financial year.

Re-imbusement of Airfare

Up to Rs. 90,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2024-25. The T&C must be abided by for eligibility towards such re-imbusement. For detailed guidelines please click the following link:

Guidelines for Reimbursement of Airfare



Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy/ Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Re-imbusement of Freight

MSME participants may also be reimbursed 50% of the freight charges for carrying exhibits to this exhibition, subject, however, to a limit of Rs. 50,000 (Rs. Fifty Thousand only). The eligibility criteria would be similar to those applicable for airfare re-imbusement.

However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2024-25.

Mode of Payment

Please pay online through the following Payment Gateway :

- **HDFC/PayU OR**
- Pay through RTGS/NEFT in INR as per the following details :

Name of the Bank : HDFC BANK LTD

Branch : Central Plaza

Address of Bank : 2/6, Sarat Bose Road, Kolkata 700 020

Account Number : 00142090000452

Account Name : EEPC INDIA

NEFT Code : HDFC0000014

OR

- UPI ID: eeplindiaacpromotion.76041638@hdfcbank

OR

- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

Booth display:

Participation charges for a 9 sqm. booth includes the following services:

- Exhibitor's name fascia in English or Vietnamese
- Floor carpet
- 1- information counter
- 3 - chairs
- 1 - waste basket
- 2 - fluorescent tubes 1.2m
- 1 - electric socket 220V/5A

Submission of Application

Interested members are requested to fill in the online Application Form latest by **30 July, 2024** at the following link:

[Click For Application Form](#)



Please go through the "Mode of Payment" section of this Circular for payment details.

Cancellation of participation

Please note that no request for cancellation and/ or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance/ part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or Vietnam then the amount paid will be adjusted toward the participation in the next edition.

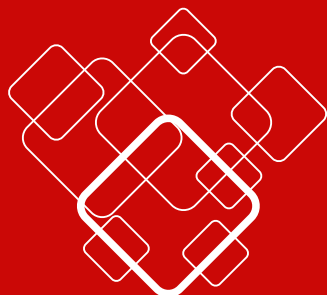
Force Majeure:

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.



Ho Chi Minh City Vietnam



Contact details 

www.eepcindia.org

CIN: U51900WB1955NPL022644

